

Backcountry North Consignment Guidelines & Intake Worksheet

ACCEPTED ITEMS	<u>NOT</u> ACCEPTED ITEMS
APPAREL: Seasonally relevant outerwear, fleece, pants, baselayer, etc	FOOTWEAR: No footwear accepted at this time
HEAD/HAND WEAR: Sunglasses, gaiters, seasonally appropriate hats & gloves	STOVES & WATER FILTRATION: Any equipment used to cook food or filter/purify water
PACKS & BAGS: Technical backpacks, luggage, daypacks, slings, purses, hip packs	SAFETY EQUIPMENT: All climbing equipment, helmets, life jackets
SLEEPING BAGS: Both synthetic and down, ideally with stuff sack	INFLATABLE GEAR: Inflatable sleeping pads, pillows, tents
TENTS & SHELTERS: Tents, bivys, hammocks	TECH DEVICES: GPS, watches, fish finders, rechargeable electronics
TREKKING POLES, CAMP SEATING, LIGHTING Hiking poles, camp chairs, battery-operated headlamps & lanterns	UNDERWEAR & SWIMWEAR: Underwear and close-fitting swimwear are not accepted. Swim shorts are accepted when seasonally appropriate

CONDITION: Items must be in good to like-new condition, meaning:

- Gently Used | Clean, stain-free, and odor-free
- Fully functional (zippers, snaps, buckles, poles, etc. must work)
- No damage such as excessive wear, holes, fraying, or missing components

BRAND REQUIREMENT: We only accept items made by reputable outdoor brands known for performance and quality (e.g. Patagonia, Arc'teryx, Osprey, MSR, etc.). Fashion, or non-outdoor-specific brands will not be accepted.

SEASONALLY APPROPRIATE: We will accept summer-specific (e.g. tanks, shorts) and winter-specific items (e.g. heavily insulated parkas, gloves) during specific dates only. Summer items: Jan 15 - Sept 1, Winter items: Sept 1 - Jan 15.

DECLINED ITEMS: Acceptance is at the sole discretion of Backcountry North. Items that do not meet our criteria for consignment must be picked up within 7 days of being notified. After 7 days, items will be donated to charity.

PRICING: Accepted items will be priced by Backcountry North using our internal pricing program, based on original retail price (MSRP), brand, item category, and condition.

- Items will be listed for **90 days at full resale price**.
- If unsold after 90 days, the item will be **discounted 20% and listed for an additional 30 days**.
- If unsold **after 120 days, the customer will be notified to pick up unsold items**.

UNSOLD ITEMS: Unsold items must be picked up within 7 days of being notified. After that, they will be donated to charity.

CONSIGNOR PAYOUT: Payouts are a percentage of the final sale price of sold items (selection made in initial contract).

- **50% via Check** - issued once per month (for items sold in the previous month)
- **65% via Consignment Credit** - issued and available to use bi-monthly

Backcountry North Consignor Intake Worksheet

Backcountry North prices consigned items, taking into consideration product type, brand, condition, and original MSRP. If you choose, you may use this worksheet to list your items and set your minimum acceptable price. **NOTE: If our price comes in lower than your min price, we'll simply decline the item.** Keep in mind, items not sold in 90 days will be marked down an *additional* 20% for the final 30 days.

Brand	Item Description Gender Color Size	Min Price (Optional)

Example Payouts	Est. MSRP	Condition	Est. Selling Price	Your Payout (Credit-65%)	Your Payout (Check-50%)
Arc'teryx Shell Jacket	\$600	Excellent	\$417	\$271.05	\$208.50
Marmot Sleeping Bag	\$180	Good	\$81	\$52.65	\$40.50
Coleman Tent	\$150	Good	\$56	\$36.40	\$28

CONSIGNOR AGREEMENT

This agreement is effective from intake until all items are sold, returned, or donated. I acknowledge and agree to the following by signing:

- I have submitted only clean, functional, seasonally appropriate gear from recognized outdoor brands.
- I understand pricing and acceptance decisions are at the discretion of Vagabond Consignment (Backcountry North).
- I authorize the store to set prices. I understand items will be *declined* if the min price I set is over the assessed value.
- I am responsible for picking up any **unaccepted items within 7 days** of notification.
- I agree to pick up unsold items within 7 days after the 120-day consignment period ends.
- Unclaimed items are donated after the deadline and cannot be returned or reimbursed.

Consignor Name: _____ Date: _____

Phone: _____ Items Received: _____ Employee: _____

*** STORE NOTE: MAKE COPY OF THIS PAGE (#2) TO KEEP FOR STORE. ORIGINAL PAGES 1 & 2 ARE CUSTOMER COPIES ***